



ExportManager

Essential information for export decision-makers

ExportManager schedule of topics for 2019

	Categories	Articles
February 13	Selling	Focus: North Africa and the Middle East
	Financing	Consideration of political risks
	Supplying	Latest developments in export control
March 13	Selling	Focus: East Asia
	Financing	Currency management in Asia
	Supplying	Free-trade agreements with Asia
April 10	Selling	Focus: Eastern Europe
	Networking	Maintaining contacts in Russia
	Financing	Export financing with state cover
	Supplying	EU sanctions on Russia
May 8	Selling	Focus: South Asia
	Networking	Establishing a business in India
	Financing	Payment practices in Asia
	Supplying	Customs and taxes in India
June 12	Selling	Focus: European Union
	Featured topic	Professional profile of export manager
	Financing	Euro in the eastern EU countries
	Supplying	Delivering to Great Britain
July 10	Selling	Focus: Southern Africa
	Financing	Financing with African banks
	Supplying	EU trade promotion measures
September 11	Selling	Focus: Southeast Asia
	Financing	New financing instruments
	Supplying	Logistics in trade with Asia
October 9	Selling	Focus: South America
	Financing	Planning sales volume for international businesses
	Supplying	Import procedures for Brazil
November 13	Selling	Focus: North America
	Featured topic	Further training in exporting
	Financing	Payment practices in the US
December 11	Selling	Focus: Southeast Europe
	Financing	EU funding for candidate countries
	Supplying	Supply chain to southeast Europe